



Example Positions/Jobs

- Case Writing Support
- Admin Support
- LOR/A Development
- Country Portfolio Directors
- Country Desk Officers
- Country Case Managers
- SAPM
- Supervisors
- Directors
- Regional Managers

Functional Area Description

This FA includes expertise in the group of programs authorized by the Foreign Assistance Act of 1961 (as amended), the Arms Export Control Act of 1976 (as amended), and other related statutes by which the United States provides defense articles, by grant, loan, credit, or cash sales, in furtherance of national policies and objectives. This includes the oversight, direction, and administration of security assistance programs that provide defense articles, military training, and other defense related services, by grant, credit, cash, sale, lease, or loan. This function covers programs that are executed by DSCA and the Implementing Agencies.

How will this better prepare you for your work?

FMS is a system of systems that demands teamwork to develop cases effectively and responsively. Fulfilling your roles and responsibilities will enable you to interpret legal and policy guidance, solve complex problems, and implement FMS cases effectively – an essential outcome in an era of strategic competition.

Practitioner Certification Program of Study

Core Education and Training

Complete these FOUR courses:

CD 201 Capability Development for Practitioners

PMA 201 Political-Military Activity for Practitioners

REG 201 Working Across Cultures for Security Cooperation Practitioners

TSFD 201 Technology Security, Foreign Disclosure, & End Use Controls for Practitioners

FMS 251 Foreign Military Sales (FMS) Process

FMS 252 Foreign Military Sales (FMS) Lab

Primary Functional Area Training

Complete these courses:

AND choose ONE of the following course options:

FMS 230 Multinational Foreign Military Sales (FMS)

FMS 253 Foreign Military Sales (FMS) Case Management

FMS 265 Foreign Military Sales (FMS) Sustainment

FMS 291 Financial Management of Foreign Military Sales (FMS) Case

Secondary Functional Area Training

Select ONE of the following per your supervisor's recommendation

PR 101 Foundational Policy and Resourcing

SCO 103 Foundations of Security Cooperation Organization (SCO)

INT 1110 International Acquisition/Security Cooperation Foundation

BPC 150 Building Partner Capacity Foundations

ATE 140 Foundations of Advising for Institutional Capacity Building (ICB)

SPP 101 Introduction to the State Partnership Program

AME 150 Foundations of Assessment, Monitoring, and Evaluation

Validate in myDSCU

Leadership Training

Military: Submit "Military - SC Leadership Exemption Request"

Civilians: Submit "Civilian - SC Leadership Exemption Request" or

Complete LEAD 201 Lead People/Projects

Experience/ Performance Requirement

One year in a Security Cooperation Practitioner billet or satisfactory performance rating

Continuous Learning Hours: Complete 60 hours every 2 years after achieving initial certification