

CERTIFICATION PATHWAY FACT SHEET

Acquisition (ACQ) - Practitioner



Defense Security Cooperation University

Defense Security Cooperation Agency

Example Positions/Jobs

- *Acquisition Management*
- *Contracting*
- *Life Cycle Logistics*
- *Engineering and Technical Management*
- *Test and Evaluation*
- *Business Financial Management*
- *Business Cost Estimating*

Functional Area Description

This Acquisition Functional Area includes acquisition of items and services under FMS or Title 10 authorities including co-production programs, international arms Cooperation (IAC), and International Cooperative Programs (ICPs). It focuses on acquiring defense articles and services using the DoD acquisition process for international partners. Specifically, workforce members will be able to identify their role within the broad framework of DoD SC acquisition.

How will this better prepare you for your work?

DoD SC acquisition is a system of systems that demands teamwork to develop SC acquisition programs effectively and responsively, while also utilizing the DoD acquisition framework to execute requirements. Fulfilling your roles and responsibilities will enable you to recall legal and policy guidance, outline complex problems, and implement DoD SC acquisition programs effectively – an essential outcome in an era of strategic competition. Ultimately this certification will prepare you to be effective and efficient in supporting execution of DoD SC acquisition programs as a Security Cooperation Acquisition Workforce member.

Practitioner Certification Program of Study

Core Education and Training

Complete these **FOUR** courses:

CD 201 Capability Development for Practitioners

PMA 201 Political-Military Activity for Practitioners

REG 201 Working Across Cultures for Security Cooperation Practitioners

TSFD 201 Technology Security, Foreign Disclosure, & End Use Controls for Practitioners

Primary Functional Area Training

Complete these courses:

FMS 251 Foreign Military Sales (FMS) Process

INT 2110 International Acquisition/Security Cooperation Program Management

INT 2300V International Acquisition Planning (*)

AND choose ONE of the following **OPTIONAL** courses:

ACQ 250 Contracting for FMS

FMS 252 Foreign Military Sales (FMS) Lab

Secondary Functional Area Training

Select ONE of the following per your supervisor's recommendation

PR 101 Foundational Policy and Resourcing

FMS 151 Foundational Foreign Military Sales (FMS)

SCO 103 Foundations of Security Cooperation Organization (SCO)

BPC 150 Building Partner Capacity Foundations

ATE 140 Foundations of Advising for Institutional Capacity Building (ICB)

SPP 101 Introduction to the State Partnership Program

AME 150 Foundations of Assessment, Monitoring, and Evaluation

Validate in myDSCU

Leadership Training

Military: Submit "Military - SC Leadership Exemption Request"

Civilians: Submit "Civilian - SC Leadership Exemption Request" or

Complete LEAD 201 Lead People/Projects

Experience/ Performance Requirement

One year in a Security Cooperation Practitioner billet or satisfactory performance rating

Please Note: * If you completed DAU courses ACQ 230 or ACQ 230V, CSOD will record you as "Completed Equivalent for the current DAU INT 2300V Primary Functional Training required course."

Continuous Learning Hours: Complete 60 hours every 2 years after achieving initial certification