



Example Positions/Jobs

- Program Management
- Contracting
- Life Cycle Logistics
- Engineering and Technical Management
- Test and Evaluation
- Business – Financial Management
- Business – Cost Estimating

Functional Area Description

The Acquisition functional area prepares the workforce member to understand how DoD Security Cooperation (SC) acquisition programs and activities (e.g., FMS cases, BPC programs, International Cooperative Programs, etc.) advance national security objectives in support of U.S. foreign policy consistent with defense acquisition and technology security and foreign disclosure policies and processes. Specifically, workforce members will be able to identify their role within the broad framework of DoD SC acquisition.

How will this prepare you better for your work?

DoD SC acquisition is a system of systems that demands teamwork to develop SC acquisition programs effectively and responsively, while also utilizing the acquisition framework to execute requirements. Fulfilling your roles and responsibilities will enable you to identify legal and policy guidance, outline complex problems, and implement DoD SC acquisition programs effectively – an essential outcome in an era of strategic competition. Ultimately this certification will prepare you to be effective and efficient in executing DoD SC acquisition programs as a Security Cooperation Acquisition Workforce member.

Practitioner Certification Program of Study

Core Education and Training

CD 201 Capability Development for Practitioners

- **PMA 201** Political Military Activity for Practitioners
- **REG 201** Working Across Culture for Security Cooperation Practitioners
- **TSFD 201** Technology Security Foreign Disclosure, and End-use Controls for Experts

Primary Functional Training

- **FMS 251** Foreign Military Sales (FMS) Process
- **INT 2110** International Acquisition/Security Cooperation Program Management
- **INT 2300V** International Acquisition Planning (*)

AND choose ONE of the following courses:

- **ACQ 250** Contracting for FMS
- **FMS 252** Foreign Military Sales (FMS) Capstone

Secondary Functional Training

Complete ONE of the following per your supervisor:

- **ATE 140** Foundations of Defense Institutional Advising (ICB)
- **BPC 150** Foundational Building Partner Capacity (BPC)
- **FMS 151** Foundational Foreign Military Sales (FMS)
- **PR 101** Foundational Policy and Resourcing
- **SC-103** Foundations of Security Cooperation Organizations (SCO)
- **SPP-101** Foundational State Partnership Program
- Lead Self
- Lead Teams/Projects

Leadership Training

Experience/Performance Requirement

One year in a Practitioner SC billet or satisfactory performance

Note: * If you completed DAU courses ACQ 230 or ACQ 230V, CSOD will record you as “Completed Equivalent” for the current DAU INT 2300V Primary Functional Training required course.

Continuous Learning Hours: 60 hours every 2 years