



Example Positions/Jobs

- International Military Student Officers (IMSOs)
- Institutional Advisors (ICB)

Functional Area Description

The Advise, Train, & Educate (ATE) functional area courses will help prepare professionals to conduct institutional advising, serve as security force advisors, serve as faculty for the security cooperation workforce, and support international military students. Through this curriculum, the ATE professional will gain a deeper understanding of capability development, political military factors, advising security forces and defense institutions, and training and educating security cooperation workforce members.

How will this better prepare you for your work?

ATE courses will better prepare you for your work through the application of evidence-based practices and/or the evaluation of case studies from the field.

Practitioner Certification Program of Study

Core Education and Training

- **CD 201** Capability Development for Practitioners
- **TSFD 201** Technology Security, Foreign Disclosure, and End-use Controls for Practitioners
- **PMA 201** Political Military Activity for Practitioners
- **REG 201** Working Across Cultures for Security Cooperation Practitioners

Primary Functional Area Training

- **ATE 210** International Military Student Officer Course (IMSO) for Practitioners
OR
- **ATE 240** Defense Institutional Advising for Practitioners

Secondary Functional Area Training

Choose ONE of the following based on your supervisor's recommendation:

- **PR 101** Foundational Policy and Resourcing
- **FMS 151** Foundational Foreign Military Sales (FMS)
- **SCO 103** Foundations of Security Cooperation Organization (SCO)
- **SPP 101** Foundational State Partnership Program
- **ATE 140** Foundations of Defense Institutional Advising (ICB)
- **BPC 150** Foundational Building Partner Capacity (BPC)

Leadership Training

- Lead Self
- Lead Teams / Projects

Experience/Performance Requirement

One year in a practitioner or higher security cooperation billet or a satisfactory performance rating

Continuous Learning Hours: 60 hours every 2 years