

Table of Contents

INTRODUCTION TO SECURITY COOPERATION

Introduction	1-1
Security Assistance.....	1-2
Security Cooperation.....	1-7
Security Force Assistance	1-13
Department of Defense State Partnership Program (SPP)	1-14
Summary	1-15
References.....	1-16
Introduction.....	2-1

SECURITY COOPERATION LEGISLATION AND POLICY

Legislated Management of Security Assistance Funding	2-6
Basic Policies	2-7
Military Sales.....	2-15
Drawdown Authorities	2-17
Special Presidential Waiver Authority.....	2-18
Congressional Review of Proposed Transfers.....	2-19
Additional Provisions Relating to NATO.....	2-23
Special Defense Acquisition Fund.....	2-25
Excess Defense Articles	2-26
Country-Specific Legislation	2-29
Weapons-Specific Legislation	2-29
Summary	2-31
References.....	2-32
Introduction.....	3-1
Legislative Branch: The Congress.....	3-1

UNITED STATES GOVERNMENT ORGANIZATIONS

Judicial Branch: The Courts	3-2
Executive Branch: The President.....	3-2
Summary	3-22
References.....	3-24

SECURITY COOPERATION ORGANIZATIONS OVERSEAS

Introduction	4-1
SCO Definition and Purpose	4-1
SCO Organization Functions and Responsibilities.....	4-2
Building Key Relationships	4-3
SCO Security Assistance Duties	4-10

SCO Security Cooperation Duties	4-13
Miscellaneous SCO Functions.....	4-16
Additional Issues and Concerns.....	4-18
Summary	4-22
References.....	4-23

FOREIGN MILITARY SALES PROCESS

Introduction	5-1
Pre-Case Development: Preliminary and Definition.....	5-3
Pre-Case Development: Request	5-3
Case Development: Offer	5-8
Case Development: Acceptance	5-14
Case Implementation and Execution.....	5-14
Implementing Agency Organizations in Support of FMS	5-21
Summary	5-25
References.....	5-27

TYPES OF CASES

Introduction	6-1
Categories of Cases.....	6-1
LOA Case Identifier	6-6
Summary	6-10
References.....	6-11

TECHNOLOGY TRANSFER, DISCLOSURE, EXPORT CONTROLS, AND INTERNATIONAL PROGRAMS SECURITY

Introduction	7-1
Technology Transfer, Disclosure, and Export Controls	7-3
Programs Security Requirements.....	7-14
International Visits and Assignments.....	7-18
Summary	7-22
References.....	7-24

LOA STANDARD TERMS AND CONDITIONS

Introduction	8-1
Contracts	8-1
Letter of Offer and Acceptance Standard Terms and Conditions.....	8-3
Changes to the Letter of Offer and Acceptance.....	8-17
Lease of Defense Articles.....	8-19
Loans	8-22
International Agreements.....	8-22
Summary	8-22
References.....	8-23

SECURITY COOPERATION ACQUISITION POLICY AND PROCESS

Introduction	9-1
Global Military Marketplace.....	9-1
Contracting for Foreign Military Sales.....	9-3
Contract Source Selection	9-6
Contract Types	9-10
Contract Options.....	9-11
Special Foreign Military Sales Contracting Considerations.....	9-11
Contract Structure.....	9-14
Contract Administration Services.....	9-17
Offsets	9-19
Contracting for BPC Programs	9-22
Special Defense Acquisition Fund (SDAF).....	9-23
Summary	9-25
References.....	9-27

LOGISTICS SUPPORT OF SECURITY COOPERATION MATERIEL TRANSFERS

Introduction	10-1
The Total Package Approach.....	10-1
Logistics	10-1
Department of Defense Logistics Organizations	10-4
Requisition Process Overview	10-9
North Atlantic Treaty Organization Codification System	10-11
Uniform Materiel Movement and Issue Priority System	10-13
Logistics Communications.....	10-14
Life Cycle Logistics Support Planning Process.....	10-15
Follow-on Support Concept.....	10-19
Cooperative Logistics Supply Support Arrangement	10-21
Foreign Procurement	10-24
Performance-Based Logistics.....	10-24
Obsolescence...and Material Shortages	10-24
Commercial Buying Services.....	10-25
Repair of Repairables	10-26
Excess Property.....	10-28
Other Logistics Support Programs.....	10-30
Publications Support.....	10-32
Equipment Disposal.....	10-34
Teams Used to Support Country Logistics Requirements	10-35
Discrepancy Reporting.....	10-36
Security Cooperation Program Suspensions	10-44
Summary	10-44
References.....	10-46

SECURITY COOPERATION TRANSPORTATION POLICY

Introduction	11-1
Basic Transportation Terminology	11-1
Basic Transportation Policy	11-2
Transportation Responsibilities.....	11-13
Transportation Discrepancies.....	11-20
Transportation Pricing.....	11-21
Three Major Delivery Elements.....	11-21
Shipment of Building Partnership Capacity LOA Materiel	11-32
Pre-LOR Transportation Planning.....	11-32
Summary	11-33
References.....	11-35
Useful Websites.....	11-35

FINANCIAL MANAGEMENT

Introduction	12-1
Financial Management Responsibilities.....	12-1
Funds Management.....	12-4
Pricing.....	12-16
Billing.....	12-28
Case Reconciliation.....	12-39
Summary	12-43
References.....	12-45
Delivery Source Code: Miscellaneous Charges	12-47

SYSTEMS ACQUISITION AND INTERNATIONAL ARMAMENTS COOPERATION

Introduction	13-1
United States Systems Acquisition Process	13-2
International Armaments Cooperation.....	13-5
International Armaments Cooperation Programs.....	13-9
International Acquisition Career Path.....	13-18
Summary	13-19
References.....	13-21

INTERNATIONAL TRAINING

Introduction	14-1
Legal Authorities and Regulations	14-1
Training Management Organizations.....	14-4
Training Program Development and Implementation.....	14-12
Types and Categories of Training.....	14-17
Financial Considerations.....	14-22
Student Administration	14-23
Training Program Automation.....	14-29

Summary	14-31
References.....	14-32

A COMPARISON OF FOREIGN MILITARY SALES AND DIRECT COMMERCIAL SALES

Introduction	15-1
Foreign Military Sales-Only Items	15-1
Direct Commercial Sales Preference	15-3
Combination of Foreign Military Sales and Direct Commercial Sales	15-3
Sustainment Support.....	15-4
United States Government Sales Supporting Direct Commercial Sales	15-4
Concurrent FMS and DCS Negotiations.....	15-4
Foreign Military Financing (FMF) Program	15-5
Comparison Considerations.....	15-5
Range of Choices	15-13
Summary	15-16
References.....	15-18

HUMAN RIGHTS AND RELATED CONCEPTS

Introduction	16-1
Human Rights Instruments and Authority.....	16-1
United States Foreign Policy Concerning Democracy and the Rule of Law	16-5
Human Rights and the Foreign Assistance Program.....	16-6
Summary	16-9
References.....	16-10

RESOURCE MANAGEMENT FOR THE SECURITY COOPERATION ORGANIZATION

Introduction	17-1
Internal Management Controls	17-1
Funding Sources	17-1
Flow of Funding Authority For The Security Cooperation Organization	17-6
Practical Application of Different Fund Types	17-8
Security Cooperation Organization Budget Processes.....	17-9
Security Cooperation Organization Budget Preparation.....	17-9
Security Cooperation Organization Budget Execution.....	17-10
SCO Security Assistance Budget Cautions and Problems	17-11
Human Resources.....	17-12
Special Topics in SCO Budgeting	17-14
International Cooperative Administrative Support Services	17-21
Capital Security Cost Sharing.....	17-22
Summary	17-23
References.....	17-25

END-USE MONITORING AND THIRD-PARTY TRANSFERS

Introduction	18-1
DOD End-Use Monitoring	18-1
Department of State Blue Lantern Program	18-8
Department of Commerce EUM Program	18-9
Third-Party Transfer and Changes in End Use.....	18-9
Summary	18-13
References.....	18-14

WHOLE OF GOVERNMENT SECURITY COOPERATION PLANNING

Introduction.....	19-1
Theater-Level SC Planning.....	19-1
Country-Level SC Planning.....	19-10
Capabilities-Based Analysis	19-13
Resourcing.....	19-18
Annual Planning Meetings	19-20
Department of State (DOS) Planning.....	19-24
Planning Tools and Information Resources.....	19-27
SCO Annual Forecasting Documents	19-29
Summary	19-30
References.....	19-31

SECURITY COOPERATION AUTOMATION APPENDIX

Introduction	A-1
Security Assistance Network.....	A-1
International-Security Assistance Network and Partner SC-TMS	A-2
Financial and Logistics Databases.....	A-3
Defense Security Assistance Management System	A-6
Security Cooperation Information Portal (SCIP).....	A-7
Systems Description.....	A-10
Summary	A-10
References.....	A-11

ABBREVIATIONS AND ACRONYMS

A.....	AA-1
B.....	AA-2
C.....	AA-2
D	AA-5
E.....	AA-7
F.....	AA-8
G	AA-9
H.....	AA-10
I.....	AA-10

J.....	AA-12
L.....	AA-12
M.....	AA-12
N.....	AA-14
O.....	AA-15
P.....	AA-16
Q.....	AA-17
R.....	AA-17
S.....	AA-18
T.....	AA-20
U.....	AA-21
W.....	AA-22

GLOSSARY OF SELECTED TERMS

A.....	AB-1
B.....	AB-2
C.....	AB-3
D.....	AB-7
E.....	AB-9
F.....	AB-10
G.....	AB-12
H.....	AB-13
I.....	AB-13
J.....	AB-15
L.....	AB-16
M.....	AB-17
N.....	AB-18
O.....	AB-19
P.....	AB-20
Q.....	AB-21
R.....	AB-21
S.....	AB-22
T.....	AB-25
U.....	AB-26
V.....	AB-26
W.....	AB-27

INDEX

